Leadership:

The Adaptive Framework

Ronald Heifetz

The Most Common Failures in Leadership Are Diagnostic Failures

We treat adaptive challenges as technical problems

We do this for both political and personal reasons

Essential Questions of Adaptive Change

- What cultural DNA do we keep?
- What cultural DNA do we discard?
- What innovative DNA will enable us to thrive in the new and challenging environment?

Technical and Adaptive Challenges

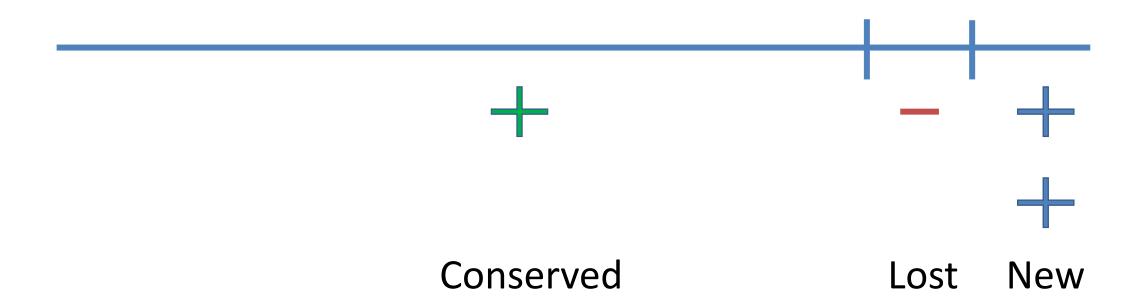
Challenges Often Come Bundled

Expert/Technical

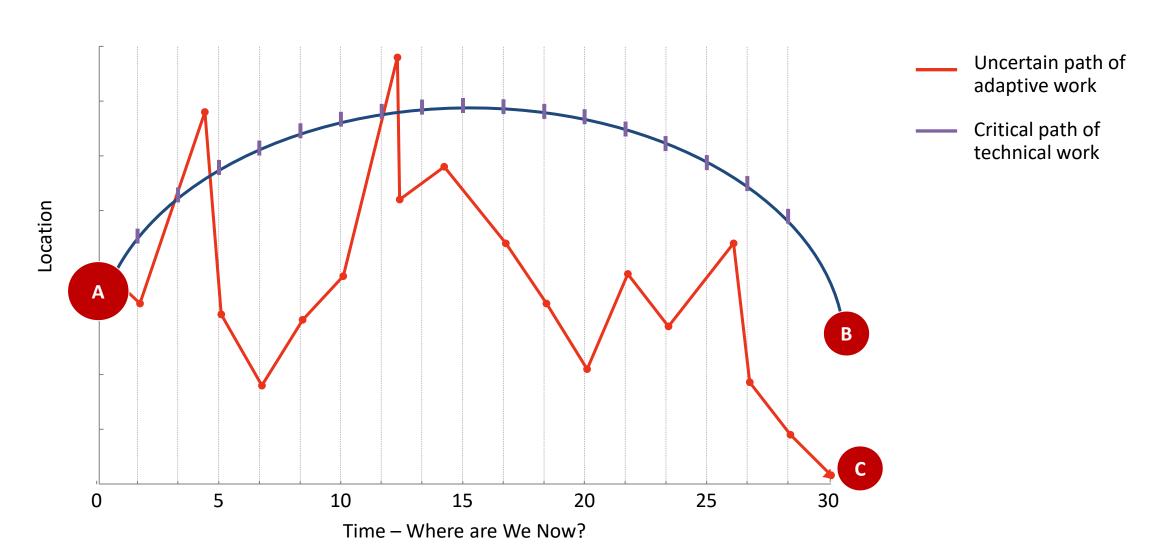
Wicked/Adaptive

Sustainable Transformative Change is Adaptive and Conservative

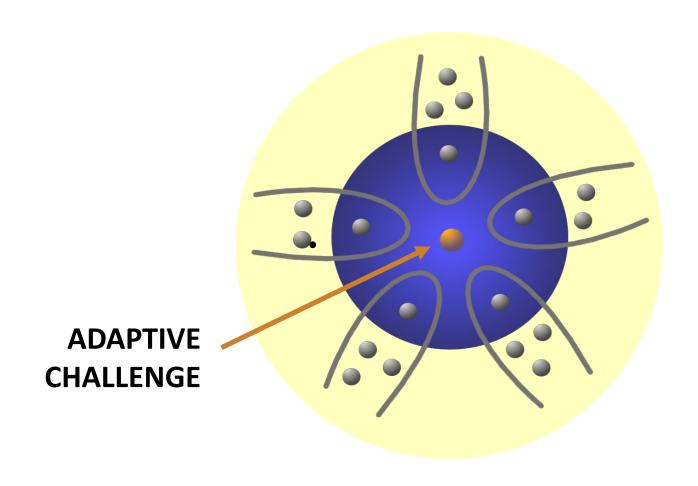
Cultural DNA



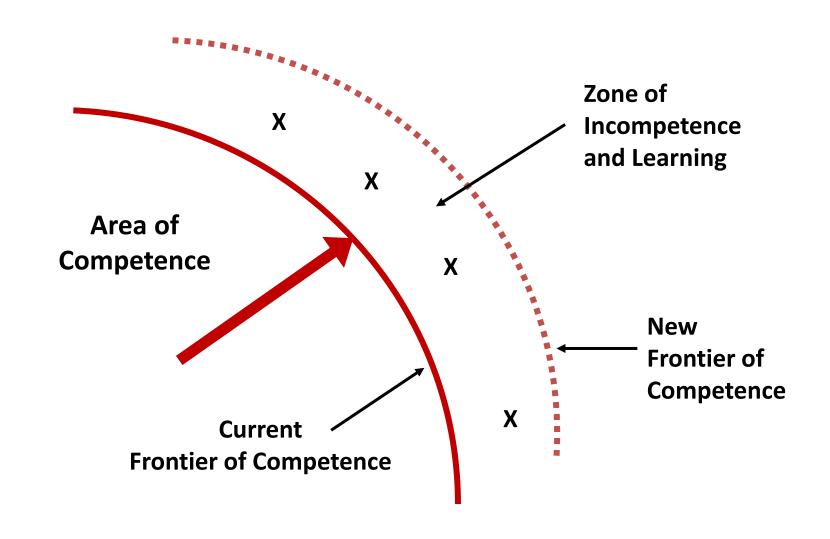
Adaptive Processes are Improvisational



The Politics of Leadership



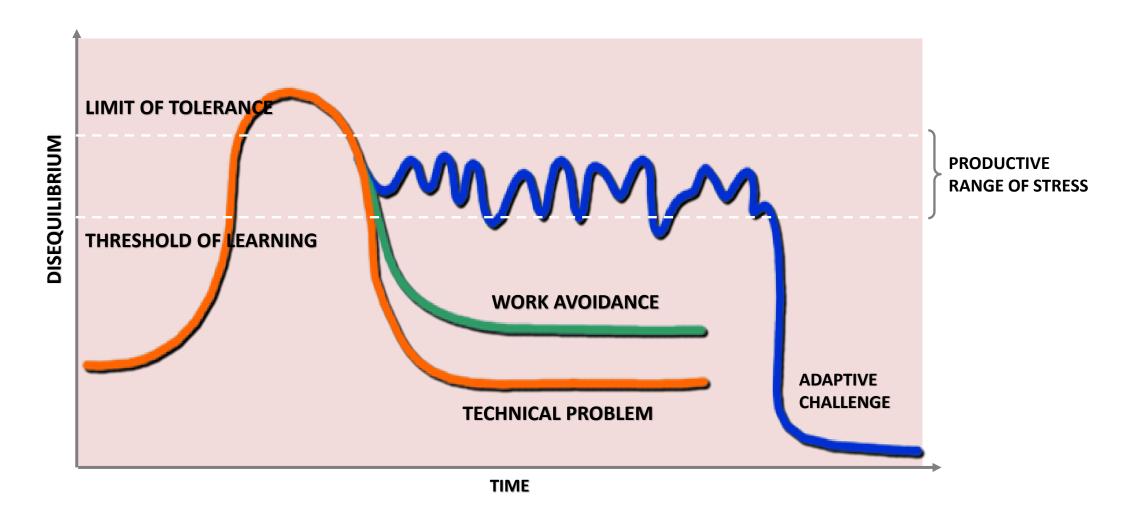
Losses: Crossing the Frontier of Competence



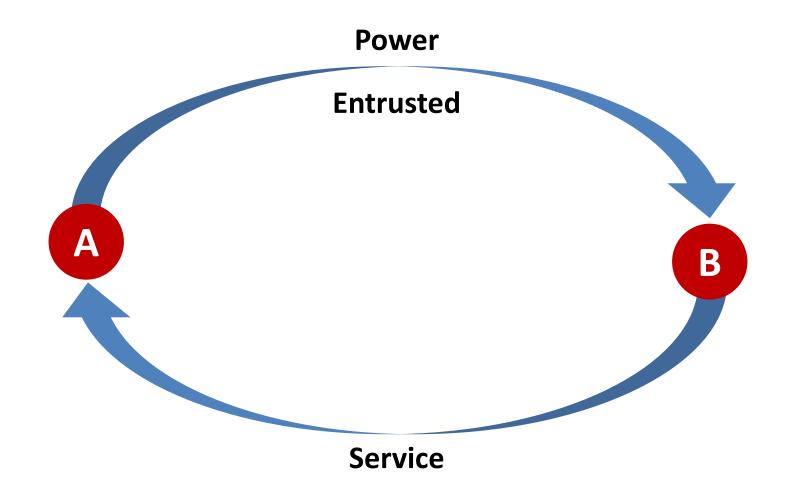
Evolution of growth



Time Frames of Technical and Adaptive Work



Authority Relationships



Defining Leadership

	Technical	Adaptive
With Authority	Management	Leadership with Authority
Beyond Authority	Managing Up and Across	Leadership Up, Across, and from Outside

Management and Leadership

Management is the set of practices that mobilizes the efficient coordination of complex technical problem-solving

Leadership mobilizes adaptive change: honoring the essential, discarding the expendable, and innovating to build new capacity

